

Company Overview

Founded in 1984, and listed on AIM in late 2016, Van Elle has grown to become the UK's largest ground engineering contractor. The Group offers a wide range of specialist geotechnical techniques and services to customers in a variety of construction end markets.

Over the company's history, we have created a strong reputation across our core ground engineering and geotechnical markets, built on service quality, technical expertise, innovation, safety and successful delivery for our customers.

We operate from a central base at Kirkby in Ashfield in Nottinghamshire where our offices, training centre, pre-cast factories and plant and transport operations are all based.

Principal Activities

Van Elle's end-to-end solutions encompass ground investigation, general and specialist piling, rail engineering services, modular foundations and ground improvement and stabilisation services in a wide range of environments.

The Group reports through three primary segments:

- General Piling delivers our larger rotary bored, CFA and driven piling solutions to customers in a broad range of end markets, operating principally on open site construction projects
- Specialist Piling provides ground engineering solutions in environments with access and operational constraints which require the use of specialist piling rigs and techniques, including ground stabilisation techniques and an extensive on-track rail capability
- Ground Engineering Services comprises our housing activities including our piling and Smartfoot modular foundation systems and our geotechnical and testing services operating through the independent Strata Geotechnics brand

Our Vision

To be the most trusted provider of *total foundation solutions*

Strategic Markets

The Group is focussed on three core, UK market sectors to which it offers a full range of integrated ground engineering services; deploying an unrivalled range of rigs and expertise on both a regional and national basis:

- Residential; private and social housebuilders and larger residential developers
- Infrastructure; rail, highways, power & energy and water, flooding & coastal
- Regional Construction; public and private construction programmes and regional developments

Customer Service

The Group maintains a diverse and wide customer base, reflective of the breadth of services offered across our core sectors; typically delivering 1000 plus projects a year. As a specialist subcontractor, our customers are typically tier one contractors, developers and housebuilders. We are also experienced operating as Principal Contractor and in the rail sector, hold a PC licence.

We aim to provide customers with a differentiated and highly professional service:

- We provide an integrated capability from early ground investigation through to specialist and largest types of foundation engineering
- We own the UK's largest and best invested (circa £50m over the last six years) rig fleet covering over 20 forms of geotechnical, ground improvement and piling techniques
- We deploy a directly employed workforce of over 400 highly trained operatives
- We are constantly innovating and invest approximately 10% of our expenditure into the development of new techniques and applications
- We are experts in the delivery of and interface with rail foundation engineering
- We are one of the UK market leaders in the deployment of modular foundation systems into the UK residential market

Stakeholders

The Group is conscious of its responsibilities to maintain a sustainable, ethical and caring approach to business. We strive to embed this in our business culture and we regularly check on our progress through audit, management review and engagement surveys.

We identify our key stakeholders as follows:

- Employees; ensuring we attract, develop and retain our employees through fair remuneration and incentivisation, engagement and communication programmes, career development and training opportunities and maintaining a rolling target of 5% of our workforce as apprentices and trainees
- Customers; supporting our customers with early solutions, collaborating and responding to their needs, seeking to deliver right first time every time and acting on feedback to ensure we continuously improve
- Shareholders; transparent reporting of progress, proactive investor relations and an open and accessible management team across both retail and institutional shareholders
- The communities in which we operate; respectful of the impact of our operations on our neighbours; we operate under the considerate constructors programme and undertake a range of community projects in our home location of Kirkby in Ashfield

Perfect Delivery

We pride ourselves on delivering an exceptional service, measured through our Perfect Delivery performance model

<p>ZERO HARM</p> <ol style="list-style-type: none"> 1. Zero health, safety or environmental incidents 2. >90% HSEQ audit score 	<p>RIGHT FIRST TIME</p> <ol style="list-style-type: none"> 1. Zero defects at completion 2. All project records in place
<p>EFFICIENT</p> <ol style="list-style-type: none"> 1. Tender handover completed 2. Completed on time and on budget 	<p>RECOMMENDED</p> <ol style="list-style-type: none"> 1. Score >8 in customer survey 2. Post project review undertaken

Our Values

Our values are simple and clear. They reflect our roots and continued commitment to operate as a straightforward, trusted and easy to deal with partner:

Safety	Integrity	Teamwork	Excellence
Always put safety first	Uphold the highest ethical standards and deliver on our promises	Work together to deliver exceptional customer service	Doing things to the highest standard we can and striving to continuously improve