

# INTERIM RESULTS

## 6 MONTHS ENDED 31 OCTOBER 2025

JANUARY 2026

Mark Cutler – Chief Executive Officer

Graeme Campbell – Chief Financial Officer



# RESULTS OVERVIEW

- Resilient performance despite subdued market conditions
- Building Safety Act delays resulted in continued low revenues and losses in the Group's London operations
- Van Elle Canada disposal completed in December 2025
- Revenue from continuing operations up 16% on H1 FY25 to £73.4m (H1 FY25: £63.4m)
- Underlying operating margin of 2.8% (H1 FY25: 3.4%) primarily due to highly competitive bidding in General Piling post-HS2, plus one project dispute prudently reserved; now completed
- Underlying ROCE of 10.4% (H1 FY25: 11.1%)
- Order book increased to £44.9m (H1 FY25: £41.6m) excluding framework agreements and preferred bidder positions
- Strong balance sheet, low debt and significant liquidity headroom
- Interim dividend declared of 0.4p per share (FY25: 0.4p)

# OUR MARKETS

## Residential



## Infrastructure



## Regional construction



**REVENUE**

**£23.8M**

**£32.0M**

**£17.3M**

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**% OF GROUP**

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**32%**

**44%**

**24%**

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# FINANCIAL REVIEW – INCOME STATEMENT

## UNDERLYING RESULTS CONTINUING OPERATIONS

	H1 2026 £m	H1 2025 £m
<b>Revenue</b>	<b>73.4</b>	63.4
<b>Gross profit</b>	<b>19.7</b>	19.6
<b>GM%</b>	<b>26.8%</b>	30.9%
<b>EBITDA</b>	<b>5.7</b>	6.1
<b>Operating profit</b>	<b>2.0</b>	2.2
Finance costs	(0.1)	(0.0)
<b>Profit before tax</b>	<b>1.9</b>	2.2
<b>EPS</b>	<b>1.4p</b>	1.5p

- Revenue up 16% vs prior year
  - Improving volumes within General Piling and Strata Geotechnics
  - Benefiting from Albion Drilling acquisition in October 2024
- Gross margin reduction reflects:
  - Highly competitive tendering post-HS2
  - 1% reduction due to reallocation of transport costs following outsourcing deal
  - Prudent position taken on large scale project during the period, now completed
- Administrative costs consistent year-on-year with inflationary increases offset by savings from asset rationalisation

### Notes:

- Discontinued operation loss before tax of £1.3m
- Non-underlying costs £0.2m

# OUR BUSINESS

## General Piling



## Specialist Piling & Rail



## Ground Engineering Services



### Includes:

Rock & Alluvium 



Smartfoot®



	H1 FY26 £m	H1 FY25 £m
Revenue	28.9	23.0
Operating profit	(0.1)	0.5

	H1 FY26 £m	H1 FY25 £m
Revenue	25.9	21.4
Operating profit	2.7	2.1

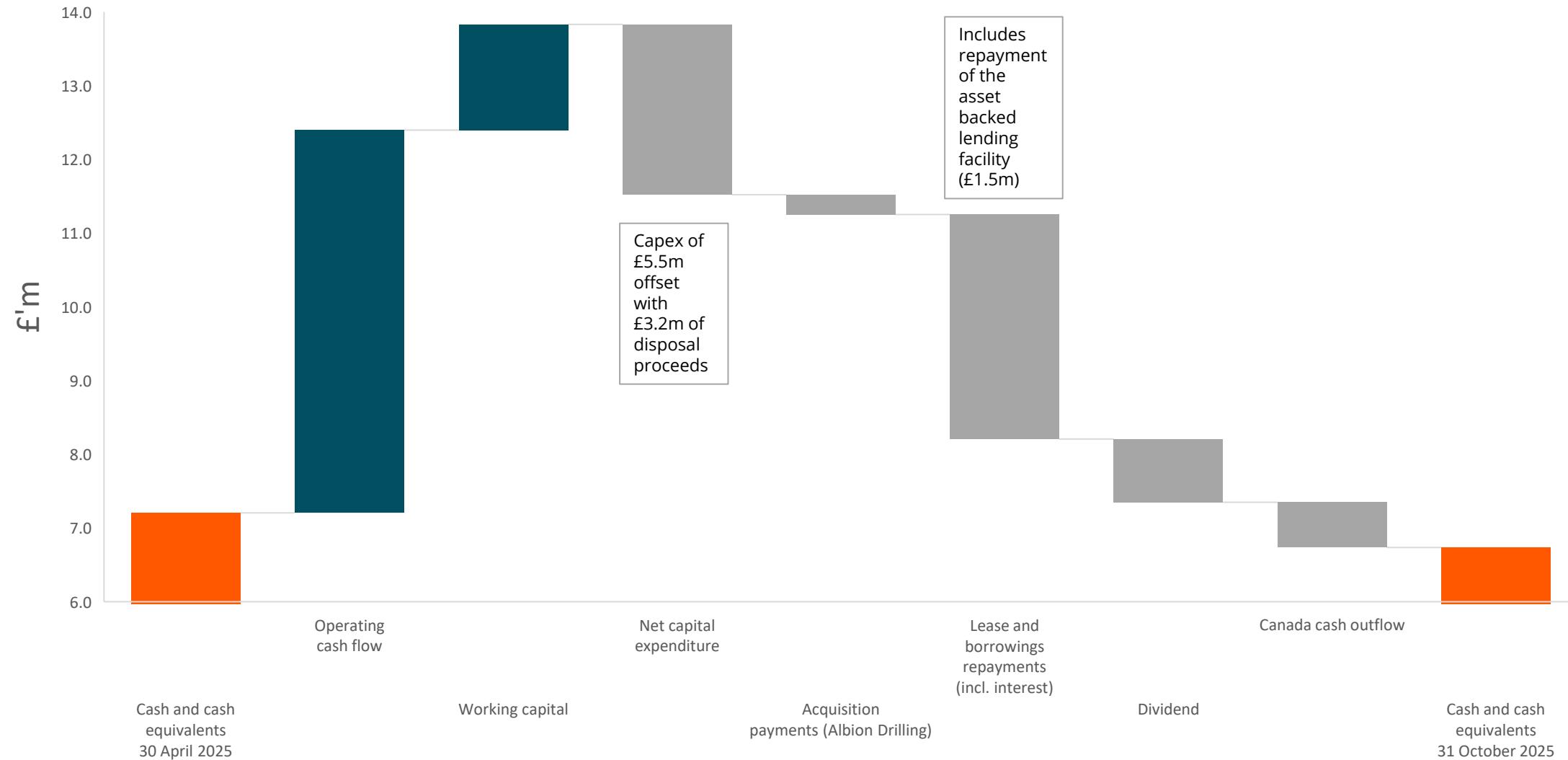
	H1 FY26 £m	H1 FY25 £m
Revenue	18.4	18.7
Operating profit	0.5	0.3

# FINANCIAL REVIEW – BALANCE SHEET

	31 Oct 2025 £m	30 Apr 2025 £m	31 Oct 2024 £m
Fixed assets (including intangible assets)	43.4	41.4	49.5
Net working capital	15.7	17.2	16.2
Held for sale	2.4	5.6	-
Net (debt)/funds	(2.1)	(4.0)	(2.1)
Deferred consideration	-	-	(2.9)
Taxation	(5.6)	(5.7)	(6.1)
Net assets	53.8	54.5	54.6

- Total capital spend of £5.5m representing investment in the rig fleet
- Working capital decrease supported by the receipt of £1.2m of delayed R&D tax credits from FY23
- Remaining held for sale assets represent the Canadian subsidiary and other assets located in Canada, disposed of in December 2025
- Outsourcing of the Group's transport division realised cash of £3.0m
- Net (debt)/funds:
  - Cash £6.7m
  - Hire purchase debt £2.4m
  - Asset backed lending £1.5m
  - IFRS 16 lease liabilities £4.9m
- Repayment of asset backed lending borrowings since the period end
- New £10m hire purchase facility, £7.6m available against new assets

# CASH FLOW



# STRATEGIC DIRECTION

Organic growth in recovering core markets



New Energy division with visibility of £40m pa framework revenues by FY28



ROCE improvement initiatives



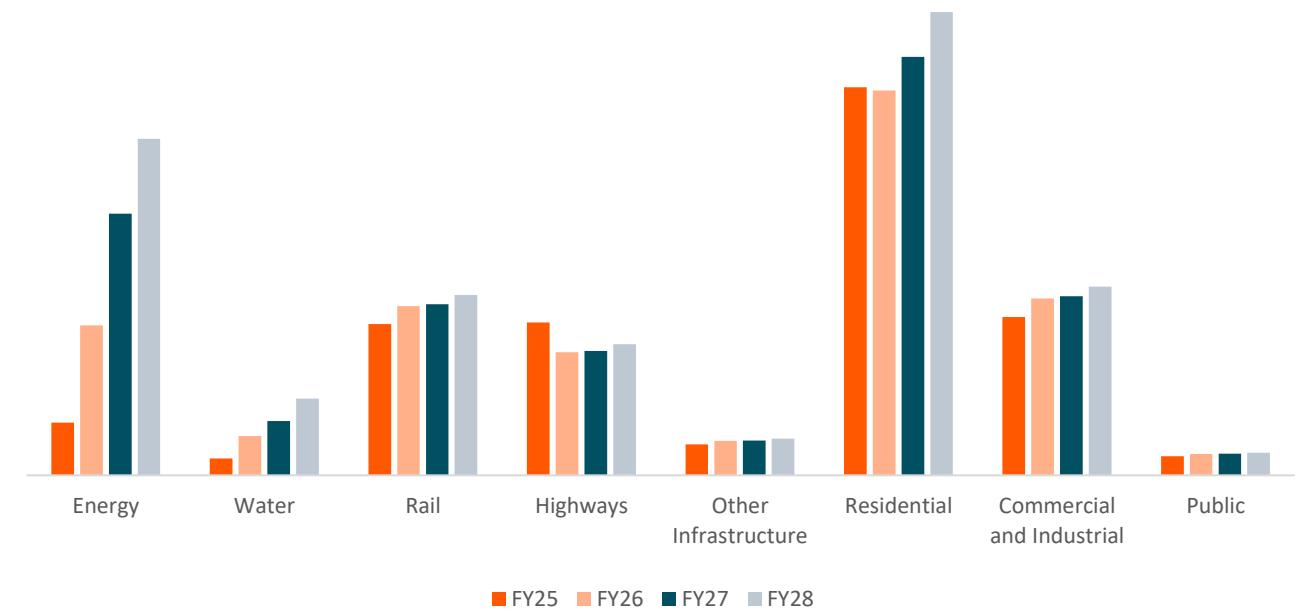
Operating margins to 6% by FY28 from work mix and operational leverage



Selective bolt-on M&A

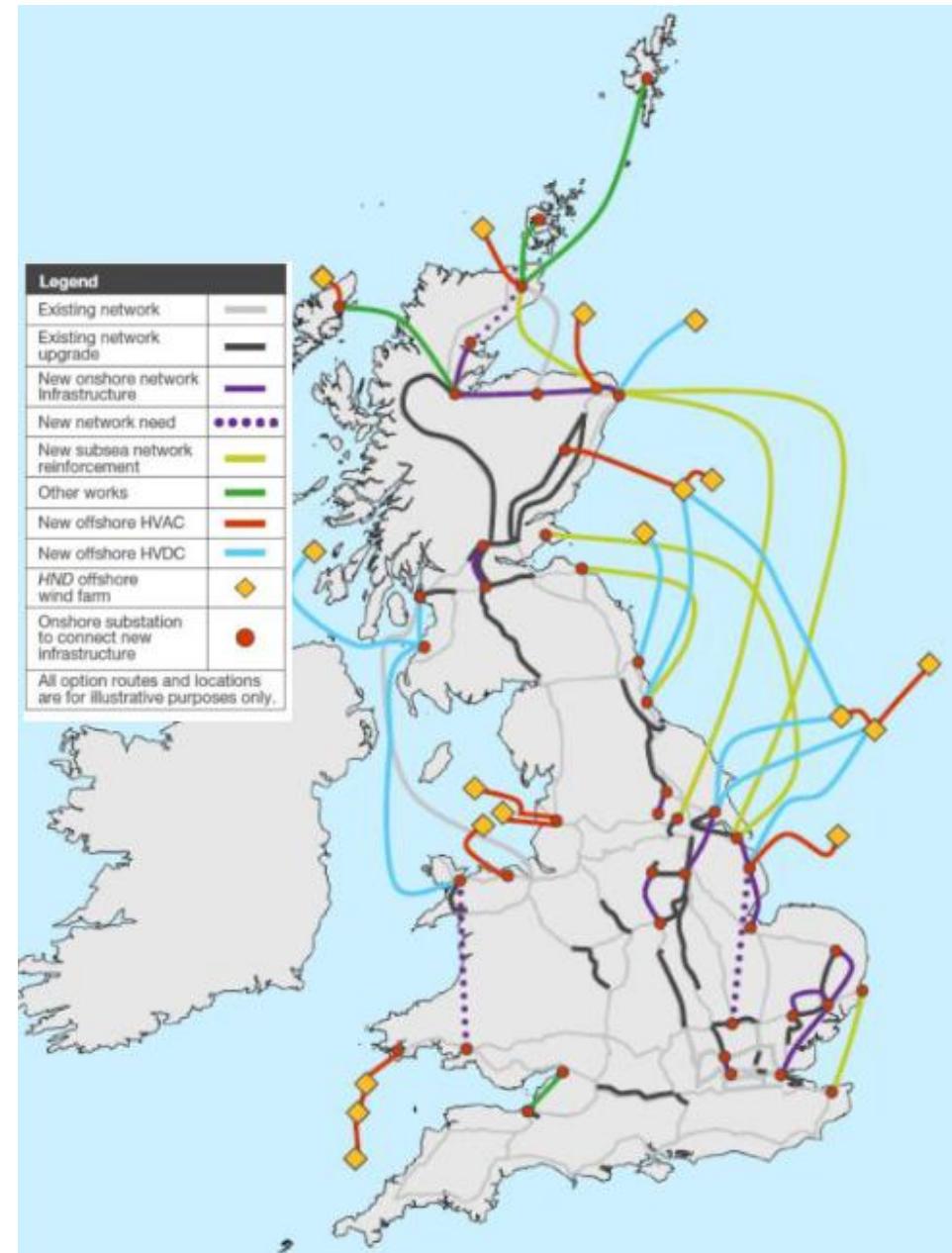
# GROWING MOMENTUM IN GROWTH MARKETS

- **Energy** – increasing visibility of £40m annual revenue through long term transmission line frameworks with Wood, M-Group, Morgan Sindall, Great Grid Partnership and others from FY28. Substations and hydro schemes are additive. Holistic ground investigation – design – construction model is a key differentiator.
- **Water** – AMP8 early works commenced, customer partnerships in place with Kier, Galliford, Volker, Costain and Tilbury Douglas.
- **Rail** – CP7 ramp-up starting to come through.
- **Housing** – Medium term recovery driven by 2x housebuilding targets set by Government. Some early signs of modest growth. BSR improvements starting to impact volume and certainty of project starts.
- **Industrial and public building** – warehousing, manufacturing, data centres, prisons and schools continue to provide strong enquiry levels.

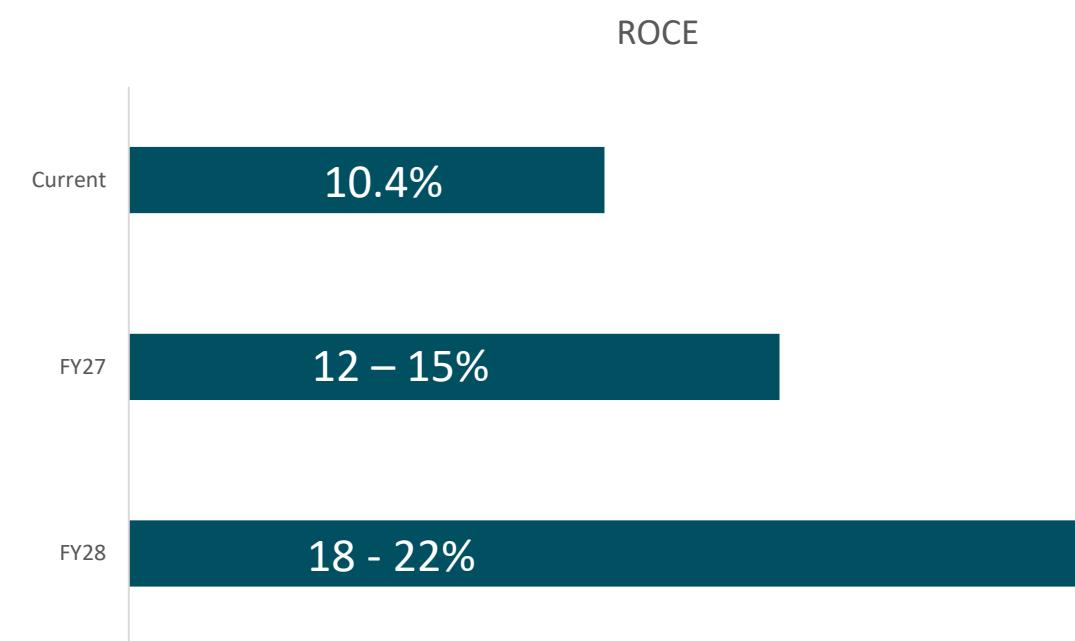


# TRANSFORMATIONAL GROWTH IN ENERGY

- Frameworks or key projects secured with Wood, M-Group, Morgan Sindall and Aureos.
- Four separate transmission schemes underway in Scotland, initially ground investigation and design. Piling to commence FY27.
- First pumped hydro scheme expected to commence in FY27.
- Revenues expected to reach at least £40m per annum from FY28 (FY26: £20m, FY25: £7m).



# ROCE IMPROVEMENT PLAN



## Rationalising the asset base:

- Disposal of surplus property assets of £1.3m - complete
- Outsource of internal transport function and associated assets of £3.0m - complete
- Disposal of under utilised rigs and equipment. Target c.20 rigs - ongoing
- Disposal of Canadian operation and associated assets of £2.5m - complete
- All new investment min 25% ROCE - ongoing
- Lower future average rig acquisition cost in Energy and Water sectors

## Profit and margin improvement:

- High margin Energy and Water sector growth with existing rig fleet capacity
- Operational leverage from increased residential activity
- Growing Design division generates high margins with minimal capital investment
- Ongoing overhead and operational cost reduction and efficiency initiatives

## CURRENT TRADING AND OUTLOOK

- Market conditions remain challenging, but improvements across several of the Group's core markets are anticipated
- Significant potential in the Energy sector, with visibility of at least £40m annual revenue from FY28
- Increased activity in the Rail and Water sectors is anticipated, aligned with investment under CP7 and AMP8
- Residential sector expected to recover in the medium term, supported by Government commitments to increase housing supply
- Recent changes to the Building Safety Act planning process are expected to increase high-rise residential volumes
- Increasing confidence for industrial schemes including logistics, data centres, prisons, schools and hospitals
- The Board remains confident in achieving market expectations for the full year

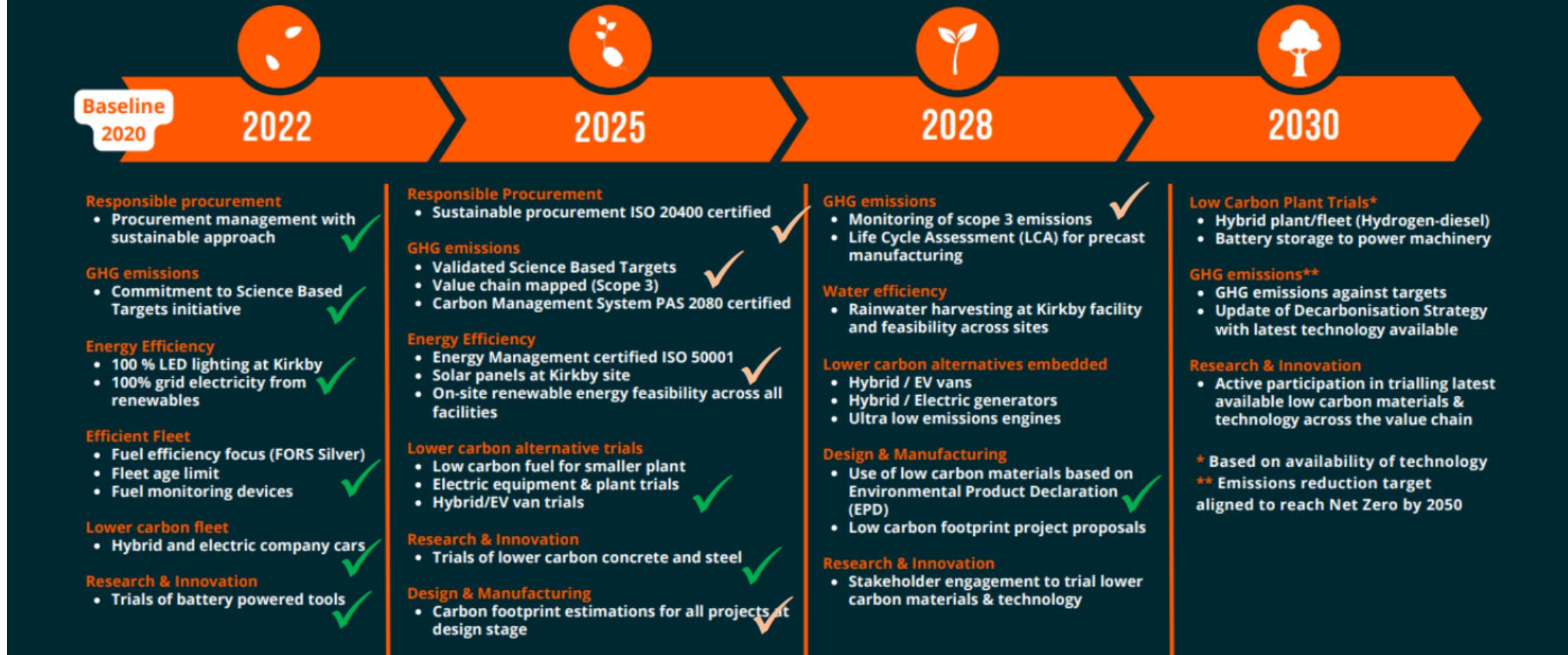
# Q&A



# STATISTICS

	H1 2026	H1 2025
<b>Financial measures</b>		
Revenue (£m)	73.4	63.4
Gross profit %	26.8%	30.9%
Underlying operating profit margin	2.8%	3.4%
Overheads % (underlying)	25.7%	30.0%
Net capital expenditure (£'m)	2.3	2.0
Order book (£'m)	44.9	41.6
<b>Operational measures</b>		
Number of rigs	155	145
Average rig utilisation %	46%	49%
Total contracts delivered	497	591
Enquiries	2,161	2,003
<b>Employee measures</b>		
RIDDOR accident frequency rate (AFR)	0.19	0.00
Average employees	644	663
Voluntary churn	7%	13%
Number of apprentices/trainees	36	36

# CO2 REDUCTION ROADMAP TO 2030



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